

# TALAL AL ZAIN

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## HIGHLIGHTS:

- 35 years of global experience in financial Services in MENA, Europe and the US
- Proven, decisive leader who builds strong, professional and diverse teams; provides inspiring vision and works through the team to build businesses and deliver results
- Renowned champion of gender equity and diversity
- Fluent in English and Arabic

## BOARD MEMBERSHIPS

- **Board Member:** Alubaf Bank, Arbah Capital & Dividend Gate Capital
- **Key Former Board Memberships:** Bahrain Mumtalakat Holding Company, Bahrain Islamic Bank, Bahrain Association of Banks, Bahrain Economic Development Board & McLaren
- **Former Chairman:** Gulf Air, Bahrain International Circuit (F1)

## EXPERIENCE:

04/2019-DATE **TRUST RE  
GROUP CEO**

2017- 03/2019 **JISR CAPITAL, BAHRAIN  
CEO AND FOUNDER OF FAMILY OFFICE**

- Set up of family office to evaluate real estate and investment opportunities
- 3 deals executed; 5 staff members

2015- 2017 **ADCORP, ABU DHABI, UAE  
CEO OF FIRST LICENSED INVESTMENT BANK AT ABU DHABI GLOBAL MARKET**

- Wrote the business plan and received first Islamic Investment License at the Abu Dhabi Global Market--US100m capital --business focus on alternative investments regionally and globally, corporate finance and wealth management
- Raising excess of US\$100m in addition to founding shareholder contributions of US\$20m
- Established start-up operations, including technology, key hires and office space
- Review and evaluate initial PE and RE deals

2012-2015 **PINEBRIDGE INVESTMENTS  
CEO AND BOARD MEMBER; PINEBRIDGE INVESTMENTS MIDDLE EAST, B.S.C.(C)  
MEMBER OF GLOBAL EXECUTIVE COMMITTEE & CO-HEAD OF ALTERNATIVE INVESTMENTS  
*Global Asset Manager, 22 global offices and AUM of \$77.7b—with 2 offices in MENA (Bahrain & Abu Dhabi)***

- Member of Global Executive Committee, Global Illiquid Council; Global Diversity Committee; and PineBridge Investments Middle East (PBME) Executive Committee
- Established regional headquarters for PineBridge covering MENA and Turkey; 40 employees
- Firm granted Investment 1 Grade License by the Central Bank of Bahrain, July 2012
- Focus on private equity, real estate, and investment management
- Founded GCC Real Estate Fund I—US\$198m sale leaseback regional fund
- IC Memberships include: GCC Real Estate Fund I; New Europe Partners II; Asia Partners II; PineBridge Secondaries II and II

- 2008-2012     **BAHRAIN MUMTALAKAT HOLDING COMPANY**  
**CEO AND MEMBER OF THE BOARD**  
*Mumtalakat is the investment arm and the SWF of the Kingdom of Bahrain.*
- Managed a US\$9.1b fund and built a highly effective team of 80 professionals in under 3 years
  - Multi-faceted role managing holding company and diverse portfolio
  - Portfolio included 35+ global, regional and local assets including: McLaren, Aluminum Bahrain (ALBA), Gulf Air, National Bank of Bahrain, and Batelco
  - Fostered a high-performance culture that promotes ethical practices
  - Developed and implemented the investment strategy; drove private equity and liquid investments
  - Managed Mumtalakat balance sheet and cash flow according to international accounting standards
  - Implemented corporate governance framework according to international best practices
  - Identified strategic opportunities and built relevant alliances and partnerships globally
  - Achieved credit rating of Mumtalakat equivalent to the Sovereign-- June 2010
  - Led team to raise \$750m bond—June 2010
  - Executed Aluminum Bahrain IPO with dual listing on LSE and Bahrain Stock Exchange, 2010
  - Managed board relations and maintained positive communications with full accountability
  - Regular contributor to media and conferences –including World Economic Forum, Davos
- 1990-2008     **INVESTCORP BANK, BSC**  
**MANAGING DIRECTOR AND CO-HEAD OF PLACEMENT AND RELATIONSHIP MANAGEMENT**
- Member of the Management Committee of Investcorp (AUM \$12bn); and Member of the Coordinators Committee
  - Co-led relationship building and placement in the GCC
  - Participated in GDR listing of Investcorp on London Stock Exchange
- 1985-1990     **CHASE MANHATTAN BANK**  
**HEAD OF PRIVATE BANKING GCC AND HEAD OF INVESTMENT BANKING, MENA & PAKISTAN**
- Led team for Private Banking in GCC
  - Advised investors in trading in equities, fixed income and commodities
  - Coordinated Investment Banking for MENA and Pakistan
  - Managed existing book of business and marketing to solicit new accounts and stimulate trading
  - Generated new business from existing clients, and increased income generated
  - Educated client base on measuring risks in trading, and understanding the risk/return formula
- 1983-1985     **CITIBANK, BAHRAIN**  
**MANAGER, CORPORATE BANKING, TRADING/MANUFACTURING DIVISION**
- Covered corporate banking (credit and marketing) for the Saudi trading and manufacturing sectors

**EDUCATION:**

- 1994           **HARVARD BUSINESS SCHOOL**, Boston  
EXECUTIVE PROGRAM OF MANAGEMENT DEVELOPMENT
- 1981-1983     **MERCER UNIVERSITY**, Atlanta  
MBA, Finance
- 1976-1981     **OGLETHORPE UNIVERSITY**, Atlanta  
BBA, Accounting
- 1983           **CITIBANK MIDDLE EAST & AFRICA CENTER**, Greece  
Attended the six months Banking/Credit program.